



DELIVERING SHARIA'A COMPLIANT
INVESTMENT PRODUCTS & SERVICES



Incorporated in January 2005, the European Islamic Investment Bank (EIIB) is the first independent compliant Sharia'a investment bank authorised by the UK Financial Services Authority. Headquartered in London, with an office in Bahrain, EIIB's principal focus is on the Middle East and Europe, although it also conducts business in North America and Asia.

EIIB's mission is to achieve excellence in the provision of investment banking products and services that meet the requirements of Sharia'a law. The range of products and services offered includes:

- Treasury and Capital Markets
- Private Equity and Corporate Advisory
- Real Estate

EIIB delivers a wide range of investment choices, which give investors the opportunity to construct balanced and sophisticated portfolios covering a range of asset classes.

As a member of the Islamic Finance Experts Group, EIIB is active in promoting Islamic Finance in the United Kingdom. The Bank also acts as an industry sounding board for HM Treasury and the UK Financial Services Authority.

EIIB's Board of Directors includes prominent Islamic bankers and it is managed by a UK-based team of professionals with global experience. Its activities are supervised by a Sharia'a Supervisory Board of renowned scholars and it has developed an excellent reputation for Sharia'a structuring and compliance.

The founding shareholders of EIIB include Gulf based individuals and institutions, including a number of Islamic banks, as well as individuals and companies based in Europe.

CONTACT

Keith McLeod

Acting CEO and Finance Director

Tel: +44 20 7847 9939

keith.mcleod@eiib.co.uk



Treasury & Capital Markets

CAPITAL MARKETS

The team pursues Islamic financing mandates from quasi-sovereign, financial institutions and corporate obligors in Europe, the Middle East and Asia. The business model includes origination, underwriting, structuring and distribution.

EIIB provides its clients with two-way prices on liquid Sharia'a compliant international sukuk. The secondary market focus has been on servicing the needs of niche clients looking to participate in the Islamic markets.

TREASURY

The team's activities encompass the Islamic money markets via the market standard Commodity Murabaha product, Wakala placements and yield enhanced structured deposits. Other products include spot foreign exchange, Islamic forward foreign exchange, profit rate swaps and cross-currency swaps.

STRUCTURING

EIIB's strong structuring capability and exemplary Sharia'a credibility allows the bank to structure robust products for distribution, ranging from complex financing solutions to structured investment products.

CONTACT

Danie Marx
Managing Director
Treasury and Capital Markets
+44 20 7847 9919
danie.marx@eiib.co.uk

Private Equity & Corporate Advisory

EIIB's Private Equity & Corporate Advisory team seeks Sharia'a compliant transactions with a focus on those with a Middle East element.

PRIVATE EQUITY

The Private Equity focus is direct investment in mid-market companies with an enterprise value of \$10 million to \$200 million. Investments can include full and partial equity ownership of private companies and PIPE style investments in public companies. The investment structuring, which is typically on a deal-by-deal basis, provides private and institutional investors with the opportunity to invest in companies in conjunction with EIIB.

The primary investment concept is to provide growth capital for companies with strong management teams and that are revenue producing, although not necessarily profitable or even cash flow positive. The aim is to bring the

companies to a material level of revenue and profits. Investments will not be contemplated in companies requiring a turnaround or rescue, or in situations in which projected equity returns are driven by financial gearing.

EIIB's preferred sectors are Natural Resources (Energy, Mining, Water and Agriculture), Transport & Logistics (Transport, Travel, Logistics and Security), Healthcare, Education, Communications and Property related businesses and services. Other sectors will be considered on a case by case basis.

The team's geographical scope covers Europe, the Middle East and North Africa, and North America. The explicitly excluded areas are Latin America, Sub-Saharan Africa (other than nations that are politically stable, free of tribal conflict and rich in resources), non-Islamic Asia and Russia.

CORPORATE ADVISORY

EIIB's Corporate Advisory activities concentrate on private equity opportunities for Islamic investors looking to invest in early-stage businesses, as well as M&A advisory and public and private capital markets advice. This includes primary and secondary capital raising and equity and structured products, including intra-regional transactions such as IPOs within the region.

CONTACT

Robin Henshall
Head of Private Equity
and Corporate Advisory
+44 20 7847 9977
robin.henshall@eiib.co.uk



EUROPE

131 Finsbury Pavement
London EC2A 1NT
Tel +44 (0)20 7847 9900
Fax +44 (0)20 7847 9901

MIDDLE EAST

Al Zamil Tower
P O Box 1660
Manama
Kingdom of Bahrain
Tel +973 1750 1236
Fax +973 1750 1258

www.eiib.co.uk

REGISTERED OFFICE

131 Finsbury Pavement
London EC2A 1NT

Company Registration No. 5328847

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